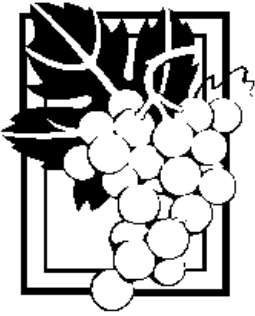


KLINGSHIRN



WINERY INC.

33050 Webber Rd.
Avon Lake, Ohio
44012 - 2330
(440) 933 - 6666

September 1, 2016

Dear Home Wine Makers;

Once again, it is time to clean out the barrels and carboys and prepare for another grape juice season. The 2016 growing season has once again presented us with challenges. We finally had a mild winter and our established hybrids have finally grown back enough to be trellised this winter and God willing, will provide us with fruit in 2017. The dry summer may provide us with good quality, but maturity dates are out of line.

We did replant hardier hybrids this spring including Marquette (red), Frontenac Gris (grey grape, white wine), Prairie Star (white) and since I am a glutton for punishment, an acre of riesling. We will be waiting 4 to 5 years for a first full harvest on these vines so lets all be patient together. Concords are a full crop this year and we will also be able to obtain Niagaras and Catawbas at normal levels, so those are the three varieties we will have in the greatest abundance this year. We will also have some delaware, seyval blanc and fredonia shipped in from PA this fall similar to last year since they were so well received last year.

We are fortunate to be able to hold prices to last year's levels.

Listed is a tentative schedule for calling in orders. Remember, this schedule is unpredictable and doesn't necessarily mean the juice will be here on those dates. The dates listed indicate the earliest we may have that particular juice in stock. Anyone who arrives without an appointment will not be guaranteed the type or quantity of juice desired. So please call 440-933-6666 between the hours of 10 to 6 daily, except Sundays and holidays. Also, we will not schedule orders for less than five gallons, nor will we fill a 5 gallon order in one gallon jugs.

Juice For Wine making	Begin calling on:	Price per Gallon
Niagara	9/6	\$7.00
Seyval Blanc	9/6	\$8.50
Delaware	9/6	\$8.00
Concord	9/23	\$6.75
Fredonia	9/6	\$7.00
Catawba	10/14	\$7.00

DISCOUNTS: 20 or more gallons of juice discounted 10¢ per gallon. Orders for 50 or more gallons of juice discounted 20¢ per gallon. Wine yeast ~ provided free. Appointments A Must!

Thanks for your interest and we will see you soon.

Lee Klingshirm

Juice For Home Wine Makers

Juice sold for home winemaking has sulfite added at the crush and is chilled and settled for a nearly clean finish. In most instances, pectic enzymes are used to enhance the clarification. Sugar and acid levels are not adjusted. However, we will be glad to tell you what the sugar and acid levels are in the juice that you purchase. We do not sell plastic jugs, barrels or any home wine-making supplies, but we do supply the wine yeast at the time of your juice purchase.

Juice To Drink Fresh

Concord juice will be available by late September. It is pasteurized and bottled at Grobe Fruit Farm and contains the preservatives Vitamin C, Potassium Sorbate and Meta-bisulfite. Also, it must be kept refrigerated. The suggested refrigerated shelf life is 6 months for unopened bottles. It can also be frozen and makes great jelly. This juice can be purchased during business hours, which are 10 to 6 daily, closed Sundays and holidays.

Purchase Fresh Grapes At

Molly's Vineyards	Ed Schober, Jr.
3905 State Rd.	5474 Keller Road
Vermilion, OH 44089	Avon, Oh 44011
440 967-6653	Ph: 937-5081 (call first)

Winemaking Supplies Sold At The Winery

Wine Yeast 5 gm Packets		\$ 1.00
<u>Bottles per case</u>	<u>New</u>	<u>Used</u>
750 ml. screw finish	\$9.00	\$3.00
750 ml. cork finish	\$9.00	\$3.00
3 liter	\$8.50	\$3.00
<u>Caps/Corks</u>	<u>Each</u>	<u>Per 100</u>
28 mm caps	\$.08	\$ 8.00
38 mm caps	\$.08	\$ 8.00
28 mm corks	\$.25	\$25.00
<u>Seals/Capsules</u>	<u>Each</u>	<u>Per 100</u>
28 mm seals	\$.08	\$8.00
38 mm seals	\$.06	\$6.00

Juice To Drink Fresh

Half Gallons	\$5.00
Gallons	\$8.00

Additional Wine Making Supplies Sold At

Heartland Vineyards	Matus Winery
24945 Detroit Road	15624 Gore Orphanage Rd.
Westlake, OH 44145	Wakeman, OH 44889
Ph: 440-871-0700	Ph: (440) 774-9463
www.jwdover.com	www.matuswinery.us
Firelands Winery	Presque Isle Wine Cellars
917 Bardshar Road	9440 W. Main Rd.
Sandusky, Oh 44870	North East PA 16428
Ph: 419-625-5474	814-725-1314
	www.piwine.com

Any of the above referenced sources for grapes and juice will also have limited supplies of their normal offerings. It would be best to call before proceeding to any of their facilities to check availability.